

CITY OF CAPE CORAL
REQUEST FOR SOLE SOURCE OR SINGLE SOURCE PURCHASE

Requesting Department: Utilities Dept./Water Production North RO Plant

Vendor Name: VEGA Americas, Inc.

Address: 3877 Mason Research Pkwy, Mason, OH 45036

Phone: 941-225-3181 Contact: Kelly Lunsford E-Mail: k.lunsford@vega.com

Price: \$25,000

Description of item to be procured: Radar level transmitters/sensors including displays.

1.) Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service: VEGA Americas, Inc. is the sole supplier of their instruments in the state of Florida.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable: After a level sensor failure on the NRO storage tank and switched to the radar level transmitter from VEGA to establish an accurate way of measuring liquid level. VEGA products have been very reliable and accurate. We already have an install base with various products from VEGA Americas, Inc.

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service: VEGA Americas, Inc. is the sole source for level transmitter products, it would not be cost effective to switch to a different vendor to match the accuracy and reliability of VEGA products.

Department Director's Signature: 

Approval: Procurement Manager: Wanda Roop 4/4/2025
(not to exceed \$50,000.00)

Approval: City Manager: _____
(not to exceed \$100,000.00)

Council authorization required if exceeding \$100,000.00

Best value - Single Source

VEGA Americas, Inc.	1.800.FOR.LEVEL
4170 Rosslyn Dr	Tel: 513.272.0131
Cincinnati, OH 45209	Fax: 513.272.0133
USA	www.vega.com
	americas@vega.com

March 20th, 2025

City of Cap Coral
Utilities Department
1015 Cultural Park Boulevard
Cape Coral, Florida 33990

Subject: Sole Source Representative

To Whom It May Concern:

VEGA Americas, Inc. is the sole manufacture of its products.

No other representative has a contract to sell products, provide repair/replacement parts, maintenance, repair/replacement services, field services and technical support for VEGA Americas, Inc. in the state of Florida.

Your contact for VEGA American, Inc. is:

Kelly Lunsford
Mobile: +1 941 225 3181 Fax: +1 513 272 0133
Service +1 844 VEGA NOW k.lunsford@vega.com

If you have questions regarding this issue, please contact me.

Sincerely,

Kelly Lunsford

Kelly Lunsford
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